

# CURRICULUM VITAE

## Francesco Rullani

### Address

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### Personal Details

*Nationality:* Italian  
*Birth:* 10/3/1976  
Castelfranco Veneto (TV, IT)  
*Last update:* 12th September, 2016

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### Affiliations

#### *Current*

LUISS Guido Carli  
Copenhagen Business School  
ERShub@luiss.it  
Academy of Management (AoM) (since 2009)  
Expert for European Entrepreneurship Education Network (EE-HUB.EU) (since 2015)

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### Education and Positions

[09/2014–present] **Visiting Associate Professor** at *Copenhagen Business School*, Copenhagen, Denmark.

[01/2014] Habilitation as **Associate Professor** in *Applied Economics*, Italy.

[09/2015–present] **Assistant Professor** (tenure track) at *LUISS Guido Carli*, Rome, Italy.

[10/2010–08/2015] **Assistant Professor** (no tenure track) at *LUISS Guido Carli*, Rome, Italy.

[11/2007–10/2010] **Assistant Professor** at *Copenhagen Business School*, Copenhagen, Denmark.

[09/2006–11/2007] **Visiting post-doc fellow** at *Copenhagen Business School*, Copenhagen, Denmark (supervision: Keld Laursen).

[01/26/2007] **Ph.D.** in Economics and Management at *Scuola Superiore Sant'Anna*, Pisa (Italy). *Thesis:* Incentives, Organization and Sustainability of an Open System of Innovation. 'Unzipping' the Free/Libre/Open Source Software Case.

*Advisors:* Alfonso Gambardella, Paola Giuri, Salvatore Torrasi.

*Committee:* Paul A. David, Alfonso Gambardella, Paola Giuri, Bronwyn H. Hall, Luigi Marengo, Salvatore Torrasi.

[10/2005–09/2006] **Visiting fellow** at *CESPRI - Bocconi University*, Milan, Italy, (supervision: Alfonso Gambardella).

[10/2004–03/2005] **Visiting fellow** at *Stanford University*, Stanford, CA, USA, (supervision: Paul A. David).

[12/2001–08/2002] **Junior researcher** at *Fondazioni ENI Enrico Mattei*, Milan, Italy (supervision: Gianmarco I. Ottaviano)

[04/08/2002] **Degree in Economics** at *Ca' Foscari University of Venice*, Venice, Italy.

*Thesis:* Institutions and knowledge production. The open source community case.

*Advisor:* Carlo Carraro.

*Mark:* 110/110 summa cum laude.

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## **Schools and Other Courses (main)**

[09/14-21/2014] **Technion Explore AC Program** on *The Startup Nation for International Scholars*. Technion International School, Technion, Israel. Organized by Technion Israel Institute of Technology & Startup Nation central

[2013, 2012, 2009] **11 Professional Development Workshops** at the Academy of Management on topics from Network Analysis to Social Entrepreneurship to TIM junior faculty consortium

[November 2007 – November 2009] **Assistant Professor Programme in Teaching And Pedagogical Competence (AUK)**, Learning Lab, Copenhagen Business School, Copenhagen (Denmark). Mark: *very competent*.

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## **Presentations (main)**

### Annual Meetings

*The Annual Meeting of the Academy of Management*: [2016 - Invited speaker at 2 PDW: *TIM PhD Consortium & Hybrid organizations and organizing*] [2015] [2013] [2012] [2011] [2009]

*The DRUID Summer Conference* [2015 - Coordinator of the Local Organizing committee: chaired session at <https://vimeo.com/144341607>] [2014] [2013] [2012] [2011] [2009] [2008 – Organizer of the DRUID/DIME FUNDAMENTAL: Open and Proprietary Innovation Regimes] [2007] [2005]

*The Continuous Innovation Network (CINet) Conference* [2012 - Coordinator of the Local Organizing committee] [2011]

*The IRIS Scientific Symposium on the Social Enterprise* (Colloquio Scientifico sull'impresa sociale IRIS) [2016 - Invited speaker] [2012]

*The EGOS Colloquium* [2010] [2009]

*The European Academy of Management* [2010] [2007] [2005]

*CCC Annual Colloquium for Doctoral Student Research* [2009 – as faculty, invited] [2006 – as Ph.D. student, invited]

*Research in Economics: Aims & Methodologies*, Ph.D. conference by debating.it [2007 – scientific committee] [2006 – scientific & organizing committee] [2005 – scientific committee] [2004]

### Spot participations

[2016] *19th International Symposium on Ethics, Business and Society*. IESE, Barcelona, Spain.

[2014] Invited speaker at *The Hamburg Innovation Symposium 2014 on Open & Collaborative Innovation in the Digital Era*, Hamburg, Germany

[2014] Invited discussant for the Jared Diamond's talk *Paths and perspectives on not-only-economic development* [Percorsi e prospettive dello sviluppo non solo economico] LUISS University, Rome, (Italy).

[2013] Co-organizer of the Workshop *Intellectual Property Management (in collaboration with California Management Review)*, LUISS University, Rome, Italy.

[2012] *SEI Research Workshop on Strategy, Entrepreneurship and Innovation*, Zurich, Swiss.

[2011] *Effectuation Conference*, Emlyon Business School, Lyon, France.

[2011] Invited keynote speaker at the *Italian Conference on Free Software* [Conferenza Italiana sul Software Libero], Polytechnic of Milan, Milan, Italy.

[2008] Invited presentation at *DRUID/Scancor Conference on Distributed Innovation*, Stanford, (CA, USA).

[2007] *International User Innovation Workshop*, Copenhagen (Denmark).

[2007] *Organization Science Winter Conference*, Steamboat Springs, CO (USA).

[2006] Job-market session of the *XXXI Simposio de Análisis Económico*, Universidad de Oviedo, Oviedo (Spain).

[2006] *Meeting of the International Schumpeter Society*, Nice, France.

[2005] *Civic Economics: the young economists' contributions* [L'economia civile: contributi dei giovani economisti], AICCON, Forli (Italy).

[2004] Invited speaker (as debating.it) at *Conference of the Italian Economists' Society* [Società Italiana degli Economisti], Milan (Italy).

#### Non academic

[2016] Invited keynote speaker at *The Accessible Right: unemployment poverty and disadvantage* [Il Diritto Accessibile: non lavoro, povertà, disagio], Library of the Chamber of Deputies, Rome (Italy).

[2013] Invited keynote speaker at *Sharing strategies and objectives: Collaborations, alliances and networks between firms* [Condividere strategie e obiettivi: Collaborazioni, alleanze e reti tra imprese], UNINT Consorzio per le integrazioni tra imprese, Mogliano Veneto (Italy).

[2013] Invited keynote speaker at *Beyond Making - European Maker Faire*. Global Shapers, Rome, Italy.

[2013] Invited keynote speaker at *Management and certification: value for networks* [Management e Certificazione: valori per le reti d'impresa]. Confindustria, Rome (Italy).

[2012] Invited keynote speaker at the Finmeccanica closed-door *Software Council Meeting*, Rome, Italy.

[2011] *International Symposium: Introduction of the IMP<sup>3</sup>rove - European Innovation Management Academy*, AT Kearney, Dusseldorf, Germany.

#### Seminars

Imperial College (UK), Cass Business School (UK), ETH, Zurich (SW), Universidad Carlos III de Madrid (ES), Bocconi University (IT), University of Lugano (SW), JERseminars - Max Plank Institute & University of Jena (GE), Polytechnic of Milan (IT), University Vienna (AU), Copenhagen Business School (DK), University of Bordeaux (FR), Fondazione ENI Enrico Mattei (IT), Sant'Anna School of Advanced Studies (IT), LUISS (IT), University of Southern Denmark (DK), University Of Salerno (IT), Copenhagen Business School – INO & SMG (DK), University Of Trento (IT), Aarhus School of Business (DK), University of Padua (IT), Venice International University (IT)), CNR - Consiglio Nazionale delle Ricerche (IT), University of Milan (IT), University of Catania (IT), Ca' Foscari University (Venice), KU Leuven (BG).

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## **Other Activities (main)**

### Service

- [2014/11 – present] Coordinator of ERShub, i.e. the Hub for the Ethics, Responsibility and Sustainability (ERS) at LUISS.
- [2014/01 – present] Responsible within the LUISS Task-Force for the Ethics, Responsibility and Sustainability (ERS) Chapter of the EQUIS accreditation process (granted in October 2015)
- [2014/01 – present] Associate to the Global Responsible Leadership Initiative (*a worldwide network of companies and learning institutions characterised by vast action and thorough exchange of learning ... to develop a next generation of responsible leaders* <http://www.grli.org/>).
- [2013/12 – present] Member of 50 + 20 Management Education for the World Innovation Cohort (*50+20 is a collaborative initiative that seeks to learn of new ways and opportunities for management education to transform and reinvent itself* <http://50plus20.org/>). Participant at the New York (Jan 2014), Oulu (March, 2014) and Barcelona (June 2014) workshops.
- [2013/12 – 2014/05] Member of Ambrosetti Technology Forum - Junior Chapter established by the Advisor for Innovation Policy to the Italian Minister of Education, Research and University.
- [2011/05 – 2015/04] Coordinator of the Seminar Series of the Department of Business and Management, LUISS University

### Member of the Scientific Committee for non-Academic Institutions

[from 2016] *Next* [New Economics 4 All] (<http://www.nexteconomia.org/>).

[during 2015] *Officina delle Reti* [Networks Workshop] (<http://www.officinadellereti.it>).

[2010] [2009] *Conferenza Italiana sul Software Libero* [Italian Conference on Free Software]

### Special Issue Guest Editor

Continuous Innovation Across Boundaries, *Creativity & Innovation Management*, 24(1), 2015 (with Luca Mongelli, Antonella Martini, Maria Isabella Leone, Klassjan Visscher).

Online Communities and Open Innovation: Governance and Symbolic Value Creation, *Industry & Innovation*, 15(2), 2008 (with Linus Dahlander, Lars Frederiksen).

### Other

Editorial Board member for the Special Issue on Empirical Research on Free/Libre Open Source Software, of *Journal of the Association for Information Systems*.

Member of the Program and Scientific Committee several workshops hosted by the *the International Conference on Open Source Systems* in different years

### Referee for

FWO – Research Foundation, Flanders; ANVUR - VQR; Information System Research; Research Policy; Journal of Product Innovation Management; Industrial and Corporate Change; Regional Studies; Journal of Management Studies; Organization Studies; California Management Review; Long Range Planning; IEEE Transactions On Engineering Management; R&D Management; Technological Forecasting & Social Change; Industry and Innovation; Information Economics and Policy; Technovation; Economics of Innovation and New Technology; European Management Review; International Journal of Human-Computer Studies; International Journal of Technology Management; Revue D'Economie; Technology Analysis & Strategic Management; Management Research; Technical Communication; Journal of the Association for Information Systems; Information, Technology and People; Journal of Institutional Economics; Structural Change and Economic Dynamics, Journal of Entrepreneurial and Organizational Diversity, SMS, DRUID, EURAM, other conferences and workshops.

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## **Fund Raising, Grants, and Awards**

[2012-2015] PRIN (*member of the LUISS team*): Market and non market mechanics for exchange and diffusion of innovation: when they work, when they do not and why we are interested in them [Meccanismi di mercato e non di mercato per lo scambio e la diffusione delle innovazioni: quando funzionano, quando non funzionano e perchè ci interessano] (Euro 688,000).

[2012-2015] POR Lazio FSE Fund (*LUISS team leader*): Microsatellite design and development of enabling technologies [Progettazione di un microsatellite e tecnologie abilitanti] with Thales Alenia Space (Euro 1,920,407.69).

[2009] Danish Council FSE Fund (*member*): FSE Research Unit on Open Innovation (DKK 8,000,000, i.e. Euro 1,073,825).

[12/2008] One-off allowances for special effort 2008: Assigned by: Copenhagen Business School, Copenhagen (Denmark).

[09/2006–09/2007] One-year grant: *Borsa di Ricerca per il Perfezionamento all'estero in Discipline Manageriali* [Grant for advanced studies in management disciplines in foreign countries], Fondazione IRI, Rome (Italy).

[06/2006] Best paper award at IRI Foundation *Summer School in Management Studies on Individual and Corporate Entrepreneurship in High-Tech Industries*, Volterra (Italy).

[10/2005–05/2006] grant within *Processi di entrata nell'industria del software* [Entry processes in the software industry], Scuola Superiore Sant'Anna, Pisa (Italy).

[11/2003–08/2004] grant within ECONCHANGE – *New Technologies and the new economy: microfoundations of organisation and institutional change in Europe*, Scuola Superiore Sant'Anna, Pisa (Italy).

[09/2002–09/2005] Three-year full-time scholarship for the *Ph.D. in Economics and Management* at Laboratory of Economics and Management, Scuola Superiore Sant'Anna, Pisa (Italy).

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## **Teaching**

### *Course coordination and planning*

[September 2014 - present] Job Market Courses for the LUISS PhD in Management, *Ph.D. level*.

[October 2014 - October 2015] Vice Academic Director at the Custom Program International Executive Program in Project Management for Ericsson, *Executive level*, at LUISS Guido Carli and IESE.

[October 2010 – 2014] Coordinator of the Executive Master in Energy Resources and Environmental Strategies, *Executive level*.

[October 2010 – 2014] Coordinator of Teaching of the High-Education Course on Management and Development of Firm Networks [Corso di Alta Formazione in Gestione e Sviluppo delle Reti di Impresa], *Executive level* (Modena & Reggio Emilia, Cassino and Rovigo editions), LUISS Business School & Confindustria.

[Autumn 2008 – Spring 2009] Coordinator of the course Principles of Economics I and II course, *Master level*, Copenhagen Business School, Copenhagen (Denmark).

### Full Courses

[September 2015 – December 2015] Course on Industrial Dynamics [Dinamiche Industriali], *Master Level*, LUISS Guido Carli University, Rome (Italy).

[September 2014 – December 2014] Course on Ideation and Innovation Processes, *Master Level*, LUISS Guido Carli University, Rome (Italy).

[February 2014 – May 2014] Course on Management of Innovation, *Master Level*, LUISS Guido Carli University, Rome (Italy).

[December 2013] Course on Economics and Management of Innovation, *PhD Level*, LUISS Guido Carli University, Rome (Italy).

[September 2013 - December 2013] Course on Economics and Management of Innovation [Economia e Gestione dell'Innovazione], *Master Level*, LUISS Guido Carli University, Rome (Italy).

[February 2013 – June 2013] Co-taught course on Strategy [Strategie d'Impresa] within the Luigi Ferraris' chair (ENEL CFO), *Master Level*, LUISS Guido Carli University, Rome (Italy)

[October 2012] Course on Business Modeling and Value Innovation, *MBA Level*, LUISS Guido Carli University, Rome (Italy).

[September 2012 – December 2012] Course on Enterprise Development and Creation [Sviluppo e Creazione d'Impresa], *Master Level*, LUISS Guido Carli University, Rome (Italy).

[March 2012 – June 2012] Course on Economics and Management of Innovation and Networks [Economia e Gestione dell'Innovazione e delle Reti], *Master Level*, LUISS Guido Carli University, Rome (Italy).

[September 2011 – December 2011] Course on Strategy [Strategie d'Impresa], *Master Level*, LUISS Guido Carli University, Rome (Italy).

[July 2011] Course on Strategy (basics), *MBA Level*, International MBA, LUISS Guido Carli University, Rome (Italy).

[September 2010 – December 2010] Course on Management of Innovation and Projects [Gestione dell'Innovazione e dei Progetti], *Master Level*, LUISS Guido Carli University, Rome (Italy).

[November 2009] Course Applied Quantitative Methods - Intermediate Econometrics I, *Ph.D. level*, Copenhagen Business School, Copenhagen (Denmark), jointly with Keld Laursen, Larissa Rabbiosi, Toke Reichstein.

[November 2009] Course Applied Quantitative Methods - Basic Econometrics, *Ph.D. level*, Copenhagen Business School, Copenhagen (Denmark), with Keld Laursen, Larissa Rabbiosi, Toke Reichstein.

Lectures (single or modules) on

Job market & paper development, *Ph.D level @ LUISS* [2016], Sant'Anna [2014, 2013, 2012], CINet [2012], CBS [2010, 2009, 2008]

Quantitative data analysis and applied statistics, *Ph.D. level*, (CBS) [2009] [2008]

Open Source Software Innovation, *Ph.D. level*, Ca' Foscari, Venice (Italy) [2016] [2015] [2012], with Jesper Holck, Ph.D in Informatics, Technical University of Denmark [2008].

11 Labs in Ethics Responsibility and Sustainability with NGO's, Social Enterprises, Institutions, *MBA Level @ LUISS Business School* [2016] [2015] [2014]

Several lectures in **strategy, innovation and entrepreneurship**-related topics at masters such as:

*Master level:* Open Innovation Strategies (LUISS, CBS), Venturing into Software Business (CBS), Principles of Economics I and II course (CBS), Exercises of Applied Econometrics (CBS), Venturing Into Software Business (CBS), Quantitative Methods (CBS)

*MBA level:* MBA Program (LUISS) East Tennessee State University & Bellarmine University & Purdue University (at LUISS), LUISS Entrepreneurship for Development Center (LUISS), Master in Energy and Environment (CERISDI); Global Business Opportunities (LUISS & Al Ahli Holding Group)

*Executive level:* Master in Open Innovation & Intellectual Property (LUISS), Management and Development of Firm Networks (LUISS, ReteImpresa & local Confindustria),

*Custom Programs:* Executive Master of Philosophy in Management Research (Johnson & Johnson, LUISS), TIM Working Capital #WCAP Program (dPixel & TIM), Business Scenarios (Poste Italiane), Innovation development and Team Management (Bruno Kessler Foundation), Attiv@rete: Enterprise Network Development (ConfCommercio Veneto), The Network Contracts (Unione Industriale di Roma),

*Ph.D. level,* Workshop on Research Tools: Quantitative studies on the Open Source movement, (European Summer School on Industrial Dynamics)

Tutorship & Mentoring

[September 2014 - present] Job Market Officer of the Ph.D. in Management, *Ph.D. level*, at LUISS Guido Carli.

[October 2014 - October 2015] Project Tutor at the Custom Program International Executive Program in Project Management for Ericsson, *Executive level*, at LUISS and IESE.

Evaluation Committee Member: *Ph.D. Thesis Proposal Defense* Francesca Di Pietro; Giulia Mancini; Pierangelo Rosati, Università D'Annunzio, Pescara, (Italy); Francesco Di Lorenzo, ESADE, Barcelona (Spain); Hirendra Vikram, Aarhus School of Business (Denmark).

Member of the Jury of *students' startup competitions*: Social Impact Contest (LUISS), JA Startups (eec.jaeurope.org), European Student Startups project (LUISS), Dutch-Italian Business Challenge (LUISS & Kingdom of the Netherlands & Netherlands Roman Business Club), EGO (Ericsson, LUISS, La Sapienza, Tor Vergata, Scuola Superiore Sant'Anna, Università di Siena)

Member of the evaluating committee for ESSO *Grants* for thesis on energy-related subjects (LUISS & ESSO), for *Double Degree Program* with NOVA University (LUISS and NOVA)

*Supervisor:* At CBS: Master of Science level. At *LUISS*: Ph.D., MBA, Master of Science and Bachelor level.

### Other teaching-related activities

Good Practice in Teaching developed for the *Entrepreneurship Education Hub: The-KNOW-Toolbox*. At <http://content.ee-hub.eu/EE-HUB/Teacher-Training/The-KNOW-Toolbox>

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## **Publications**

### International Publications

- Nicolai Foss, Lars Frederiksen and Francesco Rullani (*forthcoming*) Problem-formulation and problem-solving in selforganized communities: how modes of communication shape project behaviors in the free open source software community. **Strategic Management Journal**, doi: 10.1002/smj.2439.
- Luca Mongelli and Francesco Rullani (*forthcoming*) A map to navigate the complexity of nonprofit-business collaborations: An appraisal of Austin and Seitanidi's Collaborative Value Creation framework, **Business Ethics Quarterly**.
- Luca Mongelli, Maria Isabella Leone, Antonella Martini, Francesco Rullani, Jennie Björk and Klassjan Visscher (2015), Continuous Innovation across Boundaries. **Creativity & Innovation Management**, Volume 24, Number 1, ISSN: 1467-8691.
- Francesco Rullani and Stefan Haefliger (2013), The periphery on stage. Properties, functions, and dynamics of the periphery in the Free/Open Source Software community. **Research Policy**, Volume 42, Issue 4, May 2013, Pages 941–953.<sup>i</sup> ISSN 0048-7333
- Paola Giuri, Matteo Ploner, Francesco Rullani and Salvatore Torrasi (2010), Skills, Division of Labor and Performance in Collective Inventions: Evidence From Open Source Software, **International Journal of Industrial Organization**, 28(1), 54-68.
- Paul A. David and Francesco Rullani (2008), Dynamics of Innovation in an Open Source Collaboration Environment: Lurking, Laboring and Launching FLOSS Projects on SourceForge, **Industrial and Corporate Change**, 17(4), p. 647-710 <sup>ii</sup>.
- Lars Frederiksen, Linus Dahlander and Francesco Rullani (2008), Online Communities and Open Innovation: Governance and Symbolic Value Creation, **Industry & Innovation**, 15(2), April<sup>iii</sup>. Most Downloaded paper in I&I in 2009.
- Paola Giuri, Francesco Rullani and Salvatore Torrasi (2008), Explaining Leadership in Open Source Software Projects, **Information Economics and Policy**, 20(4), December, p. 305-315. Most Downloaded paper in IEP: Extract from ScienceDirect TOP25 Hottest Articles January - March 2009 Tue Jul 21 03:01:27 BST 2009.

### Submitted and Under Review

- Francesco Rullani and Lorenzo Zirulia, A supply side story for a threshold model: Endogenous growth of the free and open source community, Working Papers wp781, Department of Economic Sciences, University of Bologna<sup>iv</sup> (R&R **Industrial and Corporate Change**, II round).
- Luca Mongelli, Pietro Versari, Francesco Rullani, Antonino Vaccaro. Social Entrepreneurship and Empowerment: Safe Space and Bridging in the Case of MadeInCarcere (R&R **Journal of Business Ethics**, I round).
- Pietro Versari, Luca Mongelli, Francesco Rullani. Hybridization of diverging institutional logics



through common-note practices. An analogy with music and the case of social entrepreneurship, Presented at *the 35th DRUID Celebration Conference 2013*, Barcelona, Spain, June 17-19 (R&R **Industry and Innovation**, II round).

- Dilan Aksoy, Francesco Rullani, Cristina Rossi. How can firms leverage unconventional complementary assets? Firms' participation strategies and the performances of OSS projects. Presented at *the 37th DRUID Celebration Conference 2014*, 16-18 June, 2014, Copenhagen, Denmark (Rej&R **Strategic Organization**).
- Lars Bo Jeppesen, Francesco Rullani and Nicolai Foss. Make the best of your garbage: connecting organizational voicing and organizational improvements in open collaborative environments (Submitted to **Administrative Science Quarterly**).<sup>v</sup>
- Anna Censi, Federica Brunetta, Francesco Rullani and Francesca Vicentini. Reti strategiche come evoluzione dei distretti. Il caso bresciano (R&R **Stato e Mercato**, I round).

#### Books & Chapters

- Riccardo Maiolini, Luca Mongelli, Francesco Rullani, Alessandro Valera (2015), *Da dove nasce l'innovazione sociale? La 'riconoscibilità' tra innovatori sociali nel network Ashoka: evidenze empiriche tra regioni e settori*, in Caroli M.G. (Ed.), *Modelli ed esperienze di innovazione sociale in Italia. Secondo rapporto sull'innovazione sociale*, Franco Angeli
- Davide Consoli, Dioni Elche, Francesco Rullani (2015) Employment and skill configurations in KIBS sectors: a longitudinal analysis. In *The Handbook of Service Innovation* by Springer-Verlag UK, Editors: Agarwal, R, Selen, W, Roos, G. and Green, R. (in print). ISBN 978-1-4471-6589-7.
- Eleonora Di Maria, Vladi Finotto and Francesco Rullani (2015), User innovation in creative industries, in Jones C., Lorenzen M., Sapsed J. (eds.) *Oxford Handbook of Creative Industries Oxford University Press*, Oxford. ISBN: 9780199603510.
- Elena Calzolaio, Fulvio D'Alvia, Paolo di Marco, Francesco Rullani e Massimo Tronci (2013), *Il Management delle reti d'impresa. Dalla costituzione alla gestione operativa, RetInsieme*. ISBN: 978-88-908486-0-5.
- Francesco Rullani (2012), Creativity and the community Reflexivity and creation in the Free/Libre/Open Source Software community, in Belussi F., Staber U., Eds. (2012), *Network of Creation and Innovation*, Routledge, London. ISBN13: 978-0-415-88764-9<sup>vi</sup>.
- Lars Frederiksen, Linus Dahlander and Francesco Rullani (eds.) (2011), *Online Communities and Open Innovation*, Routledge, London. ISBN13: 978-0-415-61748-2<sup>vii</sup>.
- Guido Conaldi and Francesco Rullani (2010), The Meso-level Structure of F/OSS Collaboration Network: Local Communities and Their Innovativeness, in Pär Ågerfalk P., Boldyreff C., González-Barahona J.M. Madey G.R., Noll J., (eds.), (2010) *Open Source Software: New Horizons. 6th International IFIP WG 2.13 Conference on Open Source Systems, OSS 2010, Notre Dame, IN, USA, May 30 – June 2, 2010. Proceedings*, pp 42-52, Springer, New York, NY, ISBN: 978-3-642-13243-8.
- Paola Giuri, Francesco Rullani and Salvatore Torrisi (2010), A test of Lazear's theory of entrepreneurship in the Open Source Software virtual community, in Audretsch D., G.B. Dagnino, R. Faraci, R. Hoskisson (eds.), *New Frontiers in Entrepreneurship: Recognizing, Seizing and Executing Opportunities*, Springer, 2010, VIII, ISBN: 978-1-4419-0057-9<sup>viii</sup>.
- Alessandro Nuvolari and Francesco Rullani (2007), Curious exceptions? Open Source Software and 'Open'

Technology. Chapter in the book: St. Amant, Kirk, and Still, Brian (Eds.), *Handbook of Research on Open Source Software: Technological, Economic, and Social Perspectives*, Idea Group Publishing, Hershey, PA. ISBN13: 9781591409991, ISBN10: 1591409993, EISBN13: 9781591408925.

- Jean-Michel Dalle, Cristina Rossi and Francesco Rullani (2007), Toward a new industrial organization? OSS in economic and managerial perspective. In Feller J., Fitzgerald B., Scacchi W., Sillitti A. (Eds.), *Open Source Development, Adoption and Innovation*, Springer, New York, NY. ISBN: 978-1-60558-978-7<sup>ix</sup>.
- P.A. David and Francesco Rullani (2006) The micro-dynamics of open source software development activity in Damiani E., Fitzgerald B., Scacchi W., Scotto M. (eds.), (2006) *Proceedings of the Second International Conference on Open Systems*, Como (Italy), June 2006, Springer<sup>x</sup>.
- Paola Giuri, Francesco Rullani and Salvatore Torrisi (2006), Survival and activity of OSS projects. Chapter in the book: Rossi, Cristina and Bonaccorsi, Andrea (Eds.), *Economic Perspectives on Open Source Software*, Franco Angeli<sup>xi</sup>.

#### Italian Publications

- Anna Censi, Federica Brunetta, Francesco Rullani and Francesca Vicentini (2015), Verso le reti strategiche: l'esperienza del territorio Bresciano, *Sinergie*, 33(98).
- Riccardo Maiolini, Francesco Rullani, Pietro Versari (2013), Rendere sociali le imprese. Impatto sociale, confini dell'impresa e rete di stakeholder, *Impresa Sociale*, 0(2013), ISSN 2282-1694.
- Francesco Rullani (2009), Creativity and the community Reflexivity and creation in the Free/Libre/Open Source Software community, *Sinergie*, Quaderno 15/09, p. 125 - 144 <sup>xii</sup>.
- Paola Giuri, Matteo Ploner, Francesco Rullani and Salvatore Torrisi (2007), An explorative study of skills an openness in Open Source Software projects, *Rapporto di Ricerca Heterogeneity - Diversification*, *Sinergie*, 26, 275-287<sup>xiii</sup>.

#### Pipeline (working papers, presented papers and drafts)

- Kevin J. Boudreau, Lars Bo Jeppesen, Toke Reichstein, Francesco Rullani, Crowdfunding as 'Donations': Theory & Evidence Harvard Business School Strategy Unit, SSRN Working Paper.
- Jean-Michel Dalle, Paul A. David, Francesco Rullani and Francesco Bolici, Linking coordination, motivations and code structure in successful open source projects: A 'stigmergic' approach. Presented at the *Academy of Management Annual Meeting 2009*, 7 - 11 August 2009, Chicago, Illinois, U.S.A. Organized by: Academy of Management.
- Francesco Zirpoli, Markus C. Becker, Francesco Rullani Coordination of joint search in distributed innovation processes. Lessons from the effects of initial code release in Open Source Software development , Presented at the Academy of Management August 9-13, 2013, Orlando, Florida.
- Karin Beukel, Francesco Rullani and Matteo De Angelis, Counterfeiting: Strategies to fighting back. Presented at the *37th DRUID Celebration Conference 2014*, 16-18 June, 2014, Copenhagen, Denmark.
- Alessandra Perri, Raffaele Oriani and Francesco Rullani, Does Co-location Accelerate Knowledge Outflows from FDI? The Role of MNC Subsidiaries' Technology Sourcing Strategies. Presented at *72<sup>nd</sup> Academy of Management Annual Meeting 2012 on Informal Economy*, 3 - 7 August 2012, Boston, Massachusetts, U.S.A. Organized by: Academy of Management.
- Lars Bo Jeppesen, Raffaele Oriani and Francesco Rullani, Why crowd funding works: Attention-deficient investors discard window dressed funding proposals. Presented at *1st SEI Research Workshop on Strategy*,

*Entrepreneurship and Innovation*, 19 - 20 April 2012, Zurich, Switzerland.

- Riccardo Maiolini, Francesco Rullani and Pietro Versari, *Exploring the boundaries of the collective social entrepreneurship model*. Presented at 10th Annual NYU-Stern Conference on Social Entrepreneurship, 6-8 November, 2013, New York, USA.
  - Carole Maignan, Dino Pinelli, Gianmarco Ottaviano, Francesco Rullani (2003), Bio-Ecological Diversity vs. Socio-Economic Diversity: a Comparison of Existing Measures, Working Paper 13.2003, *Fondazione ENI Enrico Mattei*.
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### **Skills**

*Italian*: mother tongue.

*English*: fluent (Computer-based TOEFL, March 2005, score: 297/300).

*Operating Systems*: Windows, GNU/Linux.

*Applications*: Office, OpenOffice, MatLab, Stata, SAS (Graphical Interface), Pgadmin (basics), PostgreSQL (basics), UCInet (basics).

*Languages*: L<sub>A</sub>T<sub>E</sub>X, HTML, MySQL (basics).

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<sup>i</sup>An earlier version of the paper entitled The debate and the community. ‘Reflexive identity’ in the FLOSS community has been developed in the context of the project Economic Organization, Performance and Viability of Open Source Software, Stanford Institute for Economic Policy Research, Project Director and P.I.: P. A. David, Co-P.I.: F. A. Wolak, funded by National Science Foundation, CISE Directorate-IIS Division, Digital Society and Technology Program, Award: IIS-0326529. The paper has also been presented at the *25th DRUID Celebration Conference 2008 on Entrepreneurship and Innovation*, June 17 – 20, 2008, Copenhagen Business School, Copenhagen, Denmark, with the title The indirect debate and the community. How the periphery and the core relate in the Free/Open Source Software community.

<sup>ii</sup>The paper has been developed in the context of the project Economic Organization, Performance and Viability of Open Source Software, Stanford Institute for Economic Policy Research, Project Director and P.I.: P. A. David, Co-P.I.: F. A. Wolak, funded by National Science Foundation, CISE Directorate-IIS Division, Digital Society and Technology Program, Award: IIS-0326529.

<sup>iii</sup>Editorial for the Special Issue with the same title.

<sup>iv</sup>An earlier version of the paper was Francesco Rullani, “Between IPRs and Public Research: Is a Community just a ‘Fancy’ Science? Lessons from the Free/Open Source Software community case”.

<sup>v</sup> An earlier version of this paper ( Francesco Rullani, “Dragging Developers toward the core”) won the Best Paper Award at Summer School in Management Studies on Individual and Corporate Entrepreneurship in High-Tech Industries, Volterra (Italy), June 2006

<sup>vi</sup>The chapter appeared also as an article in *Sinergie*, Quaderno 15/09, p. 125 - 144, special Issue on Creative Industries.

<sup>vii</sup>Book from the special issue in *I&I* (2009) with the same title.

<sup>viii</sup>The paper reports and expands the discussion developed in *Explaining Leadership in Open Source Software Projects*.

<sup>ix</sup>The paper introduces the workshop hosted by the 3rd *International Conference on Open Source Systems*, Limerick (Ireland), June 2007.

<sup>x</sup>The paper focuses on the exploratory research of Dynamics of Innovation in an Open Source Collaboration Environment: Lurking, Laboring and Launching FLOSS Projects on SourceForge.

<sup>xi</sup>The chapter focuses on the exploratory research of Skills, Division of Labor and Performance in Collective Inventions: Evidence from Open Source Software.

<sup>xii</sup>The article appears also in the book Belussi F., Staber U., Eds. (2012), *Network of Creation and Innovation*, Routledge, London.

<sup>xiii</sup>The paper focuses on the exploratory research of Skills, Division of Labor and Performance in Collective Inventions: Evidence From Open Source Software and Explaining Leadership in Open Source Software Projects.